

## <u>eHealth Technologies Office Expansion FAQ Document - Internal</u>

Below are answers to questions you may have about our exciting announcement that we are adding two new offices between the U.S. and India.

## Q: Why did eHealth Technologies select Pittsburgh and Aurangabad for its new office locations?

**A:** The Pittsburgh, Pennsylvania region is home to more than 10,000 technology, innovation, and healthcare companies with ample resources to learn and grow in a field we care so much about. The addition of an office in Pittsburgh positions us well for growth and scalability while we continue to work towards our objectives and key results as a company. Aurangabad is a growing area with a lot of potential. We had an opportunity to visit Aurangabad back in January and meet with their local technology council and different higher ed groups. Everyone is supportive of eHealth Technologies moving to the region and bringing job opportunities to the area. We look forward to having a presence in both of these promising cities.

### Q: Where are the new office locations?

**A:** Our Pittsburgh office is located at 1000 Omega Drive, Suite 1160, Pittsburgh, Pennsylvania, and is positioned just minutes from the airport corridor. We were purposeful in choosing this location as the commute is convenient for candidates looking for a new career opportunity. Our Aurangabad office is located at AURIC Hall Building, AURIC City, Aurangabad, Maharashtra. The building is brand new. We thank our friends at Aldrich Capital Partners for identifying the space and securing the logistics while we work to staff the office by collaborating with local resources.

### Q: When will the new offices open?

**A:** The Pittsburgh office will open on May 1 and the Aurangabad office is slated to be in operation in June.

#### Q: What will the new offices be used for?

**A:** The Aurangabad office will provide another home base for Operations team members in that area and will be used for everyday work, trainings, and meetings. The Pittsburgh office will operate similarly to the Rochester office, but on a smaller scale, with a heavy IT presence.

# Q: Will employees in Pittsburgh and Aurangabad be structured the same way as the Operations teams are set up in Rochester, Duffield, and Hyderabad?

A: Yes, the new offices will be aligned with the same operational model.

# Q: Will there be managers based in each new office site, or will the new employees report to a manager in an existing eHealth Technologies office?

A: There will be manager-level employees at each new office location.



## Q: Does eHealth Technologies have a specific office as its headquarters?

**A:** No. eHealth Technologies has a diverse global workforce operating out of six offices – three based in the U.S. and three in India.

## Q: Will I be able to transfer and work out of any eHealth Technologies office?

**A:** Any team member is welcome to relocate and continue working for eHealth Technologies as long as they are a commutable distance to one of our offices and has the appropriate work documentation. If you are interested in relocating to any of our offices, contact HR with your intentions, and share your new address to go through the official approval process.

### Q: Will I be forced to transfer to either of the new office sites?

A: No one will be forced to transfer to a new office.

### Q: How many employees will be hired to work in Pittsburgh? In Aurangabad?

**A:** We currently have 5 team members who reside in the Pittsburgh area and are looking to hire about 15-20 people this year. We are giving the opportunity for a few experienced team members in Hyderabad to lead the office in Aurangabad with plans to hire 15-20 team members this year.

### Q: Will there be job cuts as a result of adding new office sites?

**A:** This is about growth and adding employees. We will not be reducing staff as a result of opening our new offices. We look forward to recruiting talented team members to join our workforce at all of our locations.

### Q: Will employees at the new office locations be able to work remotely?

**A:** We are encouraging team members to come into the office in Pittsburgh. In Aurangabad we will require team members to be in the office.

#### Q: How will new employees be recruited and trained?

**A:** In Aurangabad we are partnering with Maharashtra Institute of Technology to help identify candidates and provide training sessions. We are members of the Pittsburgh Technology Council and will utilize the resources available to us for recruiting top talent in addition to our ongoing recruitment efforts with our existing HR team. We will be sending Rochester employees to Pittsburgh to assist with training efforts.

## Q: Are you hiring in any of our existing offices?

A: We are! You can check out all open positions by visiting the <u>Careers</u> section on our website.

Do you have additional questions? Please contact Dan Torrens, CEO.